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**Sava** 

Facsimile message (1 page) to

V vednost:

Mr. Clark E. Sprang  
Vice President - Business Development  
The Goodyear Tire & Rubber Company  
Akron, Ohio, USA  
Fax No. 1 330 796-5034

Vizovišek  
Balanč  
Perčič  
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Žener  
Cvenkel  
Kveder  
Fajfar

Kranj, Sept. 4, 1996

Dear Clark,

I am very pleased that we have made an important step forward in developing a business plan for the proposed Sava/Goodyear joint venture during our working sessions here in Kranj last week.

We have set up a time-table: presentation of the complete plan (incl. Goodyear official proposal) will take place in Kranj on October 3 and 4, negotiations are planned for the 1st and 2nd week of November, contractual arrangements would be completed in December.

In the meantime, additional information will be exchanged as agreed upon and Stanko Cvenkel will come to Akron to clarify with Ernie Hodson the outstanding issues related to the structure and layout of the engineered products business. I believe it would be very useful if Dušan Kveder and Marko Fajfar meet in Akron Dave Leffler and possible other GY associates responsible for writing the business plan in order to further refine the assumptions thereof and assure that this document will reflect common understanding of the Sava/Goodyear future to the greatest possible extent. Subject to your agreement, suitable dates of such visit will be proposed early next week.

Warm regards,

  
Janez Bohorič