

SAVA d.d.
Škofjeloška 6, 4502 Kranj, Slovenija
Tel.: 064 26 50, faks: 064 221 114
Žiro račun: 51500-601-13180

Sava®

Vidnost: razpisna

Facsimile message (1 page) to:

Mr. Sam F. Gibara
Chairman of the Board, CEO, President
The Goodyear Tire & Rubber Company
Akron, Ohio, USA
Fax No. 1 330 796 2108

Kranj, May 20, 1997

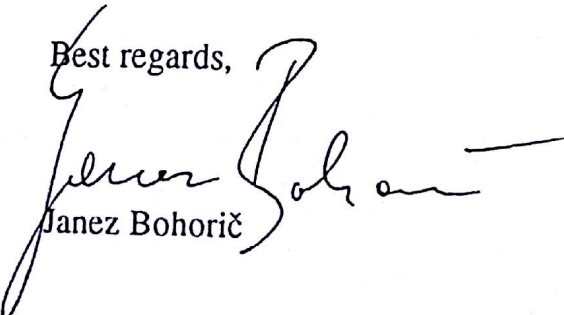
Dear Mr. Gibara,

last Friday Sava made a very important step in becoming a strategic partner of Goodyear. I feel very comfortable with the decision made. We shall now do our best to finalize the agreements until July 31, as envisaged in the Letter of Intent and then implement the joint venture projects according to plan.

I am sorry that I was absent during your today's phone call. Mr. Vizovišek informed me about its contents. Thank you very much for the congratulations and best wishes. I appreciate your understanding of our worries about the separation process with Continental and am thankful for your assurances in this respect.

I am looking forward to meeting you soon again in Slovenia. 2

Best regards,


Janez Bohorič

Kranj, June 12, 1997

Mr. Sylvan Valensi
THE GOODYEAR TIRE & RUBBER COMPANY
1144 East Market Street
Akron, Ohio 44316

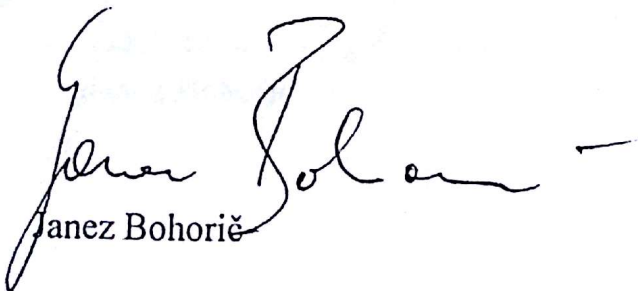
Dear Mr. Sylvan Valensi

Many thanks for the preparation and performance of the meeting on June 6, 1997 in Paris with Mr. Gibara, Mr. Sharp and you; the meeting itself additionally convinced us that our decision to enter into the next millennium together with Goodyear was the right one.

I highly appreciate the sincerity and openness that could be felt at that very pleasant meeting as well as the assurance from you all that in cooperation with Goodyear the development of Sava will be rapid, successful and will be in the interest of all the Sava employees, Sava shareholders, Sava buyers and of course in the interest of the present Sava management.

Your support and help at the training of our experts in your development centres will be of great value, and we also expect your full support at surmounting difficulties which might emerge because of separation from our present partner.

I am looking forward to cooperate with you and send you my best regards!


Janez Bohorič

Executive Board
Janez Bohorič
President

Kranj, June 12, 1997

Mr. William J. Sharp
President and General Manager Europe
THE GOODYEAR TIRE & RUBBER COMPANY
1144 East Market Street
Akron, Ohio 44316

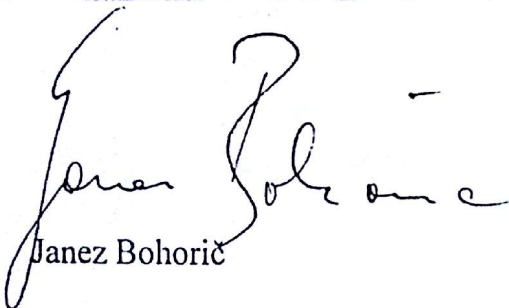
Dear Mr. William J. Sharp,

I would like to thank you for the pleasant evening in Paris in the company of Mr. Gibara, you and Mr. Valensi.

We highly appreciate your contribution at establishing contacts between Sava and Goodyear. The negotiations resulted in signing of the Letter of Intent, on basis of which we will enter into the next millennium together with Goodyear.

Many thanks for your support you are assuring us at establishing relations with the key people in Goodyear, which will certainly help us to enter successfully into the Goodyear system and facilitate the surmounting of the possible difficulties, which might emerge because of the separation from the present partner.

I am looking forward to cooperate with you and send you my best regards!


Janez Bohorič

Kranj, June 12, 1997

Mr. Sam F. Gibara
President and Chief Operating Officer
THE GOODYEAR TIRE & RUBBER COMPANY
1144 East Market Street
Akron, Ohio 44316-0001

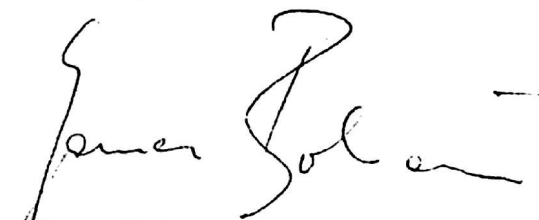
Dear Mr. Sam F. Gibara,

Many thanks for your kindness to me and my colleagues Franci Balanč and Emil Vizovišek shown to us with your invitation to dinner on Friday, June 6, 1997 in Paris.

The meeting with you, Mr. Sharp and Mr. Valensi was, as always, very pleasant and what I find most important, it convinced us that our decision to enter into the next millennium together with Goodyear was the right one. I would like to assure you that we will do our best to make this cooperation successful and profitable for both sides. We trust in your promise that you will help us surmounting the possible difficulties, which might emerge because of the separation from our present partner Semperit and that our identity, the brand name Sava, will be preserved in the future as well as the long term interest of our shareholders, employees and environment.

I am look forward to the pleasure of cooperating with you in person and with Goodyear.

Best regard,


Janez Bohorič