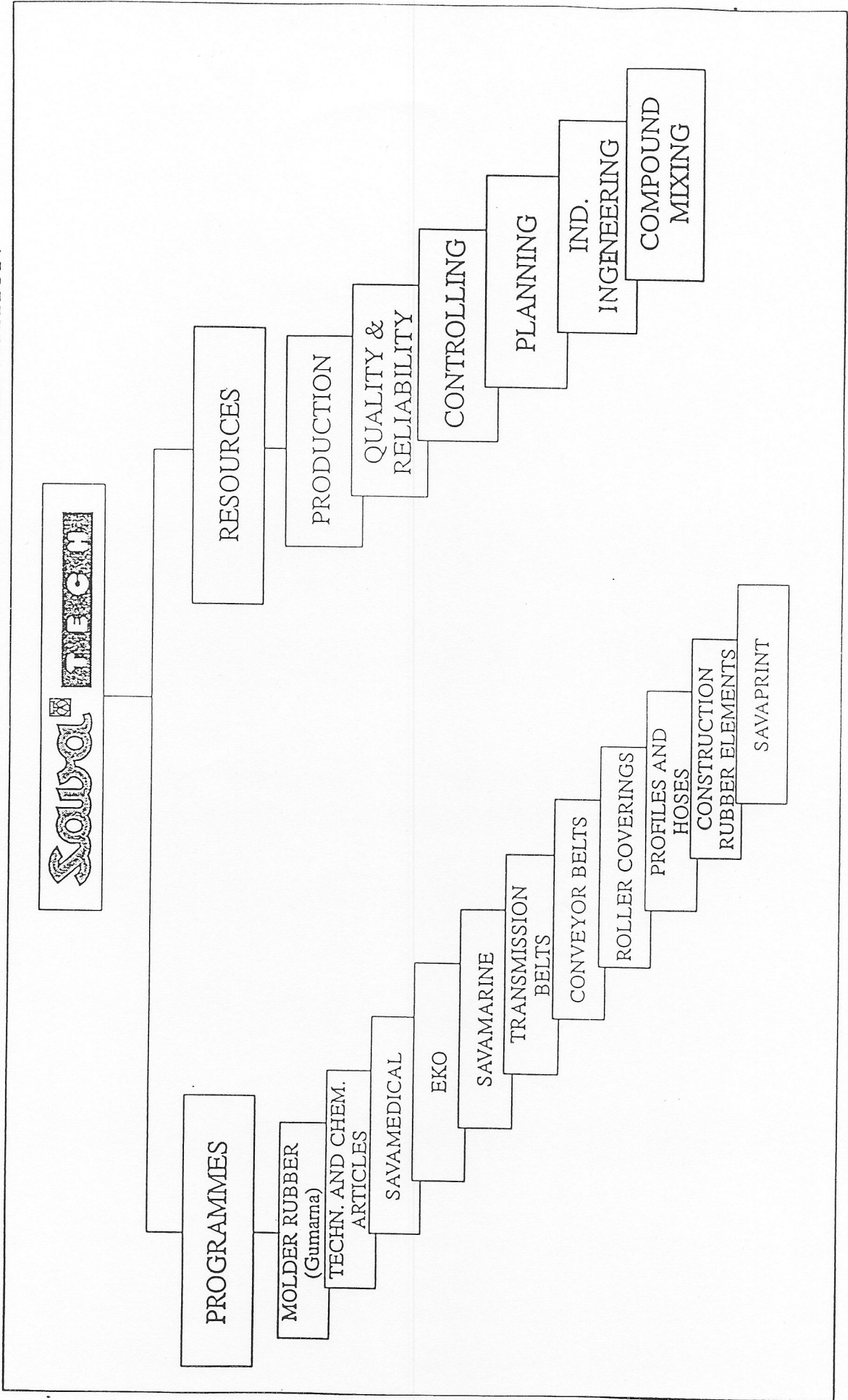




# ORGANISATION ACCORDING TO MARKET SEGMENTATION



## SAVA - TECH IN FIGURES

	1994	(1. - 6.) 1995
Sales	56	32 mio DEM
Production	7.553	4.822 ton
Employees	814	821
Contribution	19	11 mio DEM

### Specife data per employee

Production	9,3	5,9 ton
Sales	68.800	39.000 DEM
Var. costs	45.600	24.300 DEM
Material	25.700	14.900 DEM
Contribution	23.300	13.400 DEM



# COMPANY FACTS

00 Tons  
mio DEM

