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**INTERNATIONAL FINANCE CORPORATION**  
Washington , DC, USA

**FASCIMILE TRANSMITTAL FORM**

DATE: January 3, 1996 NO.OF PAGES: 1  
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FROM: John Clarke Telephone No. (202) 473-8856  
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Department of Investments - Europe (back-up fax no.) (202)-334-8965

TO: Mr. Janez Bohoric  
Sava Kranj  
Kranj, Slovenia.

FAX NO.: 9-011-386-64-222808

Dear Janez,

1. Happy new year.

2. I called Clark Sprang and Paul Foley today to get them focused on a timetable for the January program. Clark is already traveling although he may be back tomorrow. In any event I asked that he call me ASAP. Paul told me that he was now planning to make an internal presentation on engineered products to Sam Gibara around January 15th, and that he thought that Sam Gibara would be in Europe late January - not mid-January. He also said that he expected that both the tyre and engineered products business plans would be presented to Sava in Luxembourg in late January (probably immediately after Gibara's visit). However, he and Clark would need to discuss.

3. I emphasized to both Paul and Clark's secretary that we need to have firm dates for Gibara's visit, the Luxembourg meeting and any follow-up visit to Sava by the Engineered Products Group. Paul said he did not expect any further visit to Sava until just before (or after) the Luxembourg meeting. However, he promised to get back to me and yourself in the next day or so to confirm the program.

4. I will keep you posted.

Best Regards,

*Handwritten signature of John Clarke*  
John Clarke